Performance Value Management (PVM) is a U.S. Small Business Administration (SBA) 8(a) and Small Veteran Owned Business (VOSB) located in Fairfax, VA. PVM was founded in 2006 and offers a full range of management consulting, IT services and solutions, as well as analysis and strategic planning services that can improve a federal agency’s performance and meet their mission goals.

PVM’s services are based on industry-proven methodologies for strategy, program management, consulting, business & systems analysis, and process improvement. Our fresh and objective presence provides ample opportunities to foster relationships with and provide services to federal, state, and local governments, as well as private-sector organizations throughout the United States and abroad.

PVM’s vision serves as our internal framework and guides every aspect of our business. We rigorously follow this framework to achieve sustainable, quality growth, both for our customers and for ourselves.

• Exceed our customer expectations
• Establish a workplace that provides an opportunity from growth, high quality benefits, and competitive wages
• Provide a corporate culture that respects and values employees, our network of customers, and partners

Capabilities
• Management Services
• Information Services and Solutions
• Analysis and Strategic Planning Services
Management Services
Management of complex modern government programs requires highly effective professional expertise to ensure delivery of program services. Our process embraces the idea that external consultants (project management “experts”) do not have all of the right answers. Rather, those ideas, innovations, and insights come from those who work within the organization. PVM partners and collaborates with these individuals to utilize their intimate understanding of the constituent’s needs. We utilize this partnership to achieve the most cost efficient and timely management of portfolios.

PVM understands the need to bring experience to our engagements in all facets of our Management Services. We exist to help our clients reach the mission goals through effective management processes.
- Program Management
- Project Planning and Schedule Management
- Communication Management
- Strategic Management
- Resource Management
- Cost Management
- Asset Management and Recovery

Information Services and Solutions
In today’s environment, an organization has to remain agile and aware of today’s constantly evolving market to adapt to changes in technology, emerging vulnerabilities, and competing priorities. Sustaining and maintaining one’s IT security posture and optimizing technology across an enterprise is a critical part of doing business today.

We understand that as an organization grows, so does its technology needs and the importance of how it makes its investment decisions. PVM’s Information Services and Solutions help guide our customers through the decision-making process, focusing on IT management as well as technology and security capabilities.
- Information Technology
- Information Assurance Services
- Cyber Security
- Forensic Security
- Risk Management Framework

Analysis and Strategic Planning Services
Many companies are faced with complex business environments and uncertain future prospects. Opportunities and threats abound in macro- and micro-economic trends that, when analyzed and interpreted correctly, can inform compelling, powerful, and responsive strategies.

PVM’s Analysis and Strategic Planning Services can help develop short and long-term, robust, scenario-based strategies. We have the experience helping organizations address all the key aspects of analysis and strategic planning.
- Requirements/Needs Analysis
- Strategy Formulation and Planning
- Communication and Change Management
- Data Analytics
- Market Analysis – SWOT
- Market Intelligence – Black Hats

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